

**FINANCIAL SNAPSHOT****( 5 years consolidated financial highlights)**

| <b>Particulars (In INR crores)</b>    | <b>FY 2012</b> | <b>FY 2011</b> | <b>FY 2010</b> | <b>FY 2009</b> | <b>FY 2008</b> |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Revenues                              | 252.99         | 197.69         | 206.31         | 180.50         | 166.45         |
| EBIDTA                                | 29.30          | 21.03          | 17.07          | 19.80          | 16.20          |
| EBIDTA Margin (%)                     | 11.58%         | 10.64%         | 8.27%          | 10.97%         | 9.73%          |
| PAT                                   | 11.56          | 6.64           | 5.01           | 2.81           | 7.80           |
| PAT Margin(%)                         | 4.57%          | 3.36%          | 2.43%          | 1.56%          | 4.69%          |
| Earnings per share (INR)<br>(Basic)   | 11.39          | 7.36           | 5.82           | 2.83           | 8.12           |
| Dividend per share (INR)              | 1.00           | 1.00           | 1.00           | 1.00           | 1.50           |
| Net Worth                             | 130.54         | 115.44         | 106.01         | 97.01          | 95.65          |
| Total Assets                          | 250.29         | 214.63         | 179.22         | 201.94         | 169.36         |
| Earnings per share (INR)<br>(Diluted) | 11.39          | 7.15           | 5.52           | 2.83           | 8.12           |